



PROCUREMENT

PROCUREMENT MANAGEMENT IN THE PUBLIC SECTOR

21 SEPTEMBER – 2 OCTOBER 2026
TURIN, ITALY

Information Note



International
Labour
Organization



International Training Centre

ABOUT THE COURSE

The Procurement Management in the Public Sector course provides participants with a comprehensive understanding of public procurement principles, processes, and best practices.

It is designed to strengthen institutional capacity in managing procurement systems that are transparent, efficient, and compliant with international standards.

Participants will gain both theoretical knowledge and practical tools applicable to real procurement environments.

OBJECTIVES

The overall objective of this course is to provide the participants with the practical skills necessary to enhance economy, efficiency and transparency in the management of public procurement operations.

On completion of this course the participants will be able to conduct the procurement process for goods, works and services in accordance with internationally accepted standards through:

- Better understanding of the role of competition, non-discrimination and transparency in achieving “value for money” and “fitness for purpose” in public procurement operations;
- Effective planning, risk assessment, execution and monitoring of public procurement operations;
- Appropriate selection of prescribed procurement methods;
- Enhanced knowledge of different regulatory framework approaches developed by international organizations and International Financial Institutions;
- Preparation of well-balanced procurement documents based on standard models of proven validity and the ability to customise these to suit their national context and regulatory frameworks;
- Increased awareness of the importance of “bid challenge” procedures and related remedies for the proper functioning of a public procurement system;
- Upgraded ability to conduct bid evaluation, contract award and contract administration procedures;
- Proficient use of international commercial trade terms - INCOTERMS;
- Better understanding of advance contract management issues related to FIDIC model of contracts.
- Development of an action plan for improvement of national procedures for execution of public procurement in conformity with the existing national legislation;
- Enhanced capacity to put in place systems for upholding integrity in public procurement operations;
- Leverage Digital solutions and AI tools to streamline performance based compliance.

COURSE CONTENT

The course provides an overview on public procurement fundamentals and instruments and procedures related to design and delivering procurement contracts for goods works and services.

The training content entails the following different modules:

Module 1: Procurement Strategic Planning

- Procurement Process and risk –based approach
- Strategic and operational Planning
- Associated tools for the preparation of technical specifications and market research
- Digital solutions and AI for strategic design and efficient contract management

Module 2: Bidding Documents For Goods

- Setting pre-qualification criteria
- Preparation of bidding documents
- LCC/TCO approach
- Bid opening and bid evaluation, post qualification, award and publication
- Contract Management

Module 3: Non-Consulting Services

- Types and nature of services, requirements
- Methods and types of contracts
- ToR, qualification and evaluation criteria
- Key performance indicators
- Contract management

Module 4: Selecting a Consulting Company to Act as the FIDIC Engineer

- Selecting the Consultant QCBS or LCS
- Terms of Reference and estimated cost
- Shortlist and Request for proposals
- Evaluation of proposals and negotiations

Module 5: Contract Management – FIDIC Red and Yellow Books

- Key particularities of FIDIC contracts
- The Engineer responsibilities and limitations
- Main Contract Management tools for success
- FIDIC Golden Principles
- Handling Claims
- Understanding Variations
- Dispute Settlement steps

WHY TAKE THIS COURSE?

- Internationally recognized institution (UN system)
- Practical and policy-oriented approach
- Real-world case studies
- Networking with global professionals
- Training in a unique UN campus environment

FEES

Tuition €2,695

Subsistence €2,005

Total €4,700

TARGET AUDIENCE

- Public sector
- Procurement officers
- Project managers
- Government administrators
- Professionals involved in public purchasing systems

CERTIFICATION

Participants who successfully complete the course will receive an official **ITCILO certificate of participation**.

APPLICATION DEADLINE

By **17 August 2026** at <https://oar2.itcilo.org/STF/A9019019/en>

DATES AND LOCATION

FACE-TO-FACE, TURIN, ITALY

From 21 September to 2 October 2026

STUDY VISIT

From 28 to 29 September 2026

CAMPUS LIFE

A THRIVING UNITED NATIONS CAMPUS AND COMMUNITY OF PROFESSIONAL PEOPLE FROM AROUND THE WORLD

- **Three organizations** from the United Nations system on campus
- **More than 300 training courses** and activities in a stimulating international environment
- **Thousands of participants** from all over the world

ENVIRONMENT AND SURROUNDINGS

Grab a campus bicycle and explore the Turin Centre.

Located in a leafy park on the banks of the Po River, it's a great place for study and collaboration. Experience innovative learning and training methods in modern classrooms equipped with simultaneous translation services.

HOUSING, DINING, AND MORE

Comprising more than 280 private dormitories, the **Turin Campus provides a broad range of services for course participants and partners** including a free-flow restaurant, travel agency, laundromat, post office, gym, medical services and a reception desk open 24/7.

COMMUNITY ENGAGEMENT AND DIVERSITY

Participants can enjoy social events organized by the Turin Centre as well as by their course facilitators. Whether on or off campus, people from different cultural backgrounds have the opportunity to listen to live music together, cook and share traditional foods, or team up to play games and network.

WITHDRAWAL, CANCELLATION POLICY, AND REFUNDS FOR OPEN COURSES

If an enrolled participant wishes or must withdraw from a course, they may choose to apply to a different course or be substituted by another candidate. The participant must notify the Centre, in writing, of their decision at least 14 days prior to the start date of the course. Cancellation of participation in regular courses will result in the following penalties:

- 14 days or more prior to the start date of the course: No penalty, 100% refund of amount paid less applicable bank charges
- 8 to 13 days prior to the start date of the course: Penalty of 50% of course price, refund of residual amount paid (if any) less applicable bank charges
- 7 days or less prior to the start date of the course: Penalty of 100% of course price.

INFO

FOR FURTHER INFORMATION PLEASE CONTACT

International Training Centre of the ILO
Development Investment Programme (DEVINVEST)
Viale Maestri del Lavoro, 10
10127 Turin – Italy

itcilo_procurement@itcilo.org
www.itcilo.org

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