MY.COOP – MANAGING YOUR AGRICULTURAL COOPERATIVE

01 JUNE TO 07 AUGUST 2020
⏰ 10 WEEKS, 10 HRS/WEEK

Information Note
OVERVIEW

My.COOP is a training package and programme on the management of agricultural cooperatives. Proper management enables cooperatives to offer high quality, efficient and effective services to their members. Moreover, well managed agricultural cooperatives can also contribute to wider development issues such as food security, sustainable use of natural resources and inclusive employment creation.

It has been designed for existing and potential managers of agricultural cooperatives as well as for members involved in managerial tasks to strengthen the management of agricultural cooperatives and provide guidance to cater for member satisfaction, business opportunities and social considerations.

MY.COOP PARTNERSHIP

My.COOP is the result of a collaborative effort involving a wide range of partners such as cooperative development agencies, cooperative colleges and universities, cooperative and producer organizations, knowledge institutes and agencies of the United Nations.

Initiated by the ILO Cooperative Facility for Africa and the ILO’s Cooperative Branch, the partnership involves: Agriterra, the FAO, the International Training Centre of the ILO, the Royal Tropical Institute and the Wageningen University and Research Centre, among others.

MY.COOP TRAINING PACKAGE

WHAT IS MY.COOP ABOUT?

The objective of this training material is to enable existing and potential managers of agricultural cooperatives to identify and address major challenges that are specific to cooperatives in market oriented agricultural development. Cooperatives may find themselves stretched between (at times conflicting) members' interests, business opportunities and social considerations. Within such context cooperative managers should ensure sound decision-making on service provision for services that are common to many agricultural cooperatives, including supply of farm inputs and marketing. These issues are reflected in the modular structure of the My.COOP package.
**WHAT IS IN THE PACKAGE?**

The My.COOP package consists of 4 modules, a trainer's manual and a mobile learning toolkit:

<table>
<thead>
<tr>
<th>Module</th>
<th>Topics</th>
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| 1 Basics of Agricultural Cooperatives | • Basics of agricultural cooperatives  
• Challenges for cooperatives  
• Cooperative governance  
• Management, capital formation and finance |
| 2 Cooperative Service Provision | • What are the needs of the members?  
• What services to provide?  
• Who will provide the service? |
| 3 Supply of Farm Inputs | • Procurements of inputs  
• Storage and stock management  
• Selling the service |
| 4 Cooperative Marketing | • Training of entrepreneurs in SIYB conducted by the newly certified trainers  
• Marketing services  
• Strategic marketing  
• Certification |

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<tr>
<th>Extras</th>
<th>Topics</th>
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<tbody>
<tr>
<td>Trainer's manual</td>
<td>A series of learning activities for each Module and a sample training programme</td>
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<tr>
<td>Mobile learning toolkit</td>
<td>Learning activities using the mobile phone to enhance classroom training before, during or after the event</td>
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**FOR WHOM IS MY.COOP?**

My.COOP has been designed for:

- Existing and potential managers of agricultural cooperatives as well as for members involved in managerial tasks. The material is not developed for people who are starting an agricultural cooperative for the first time.
- Organizations and individuals that train agricultural cooperatives.
DISTANCE LEARNING PROGRAMME FOR TRAINING OF TRAINERS

WHAT IS THE MY.COOP DISTANCE LEARNING TOT PROGRAMME?

Having access to the My.COOP training package does not immediately imply that you will be a competent My.COOP trainer. The My.COOP distance learning Training of Trainers (TOT) programme assumes that its participants are cooperative experts and that they are already familiar with the My.COOP training package. The objective of the distance learning programme is thus NOT to train professionals who want to acquire knowledge regarding cooperatives. The TOT will rather allow cooperative experts to acquire the necessary competencies to design and deliver an interactive and participatory face-to-face training using the My.COOP training modules (focus on training methods).

In particular, after having completed the TOT package participants will be able to:

9 plan and implement a My.COOP training from an initial learning needs assessment until the
• final evaluation of the My.COOP training workshop;
• adapt and design contextualized My.COOP training activities using a broad range of participatory methodologies;
• address a wide diversity of learning styles;
• explain My.COOP content to the target audience taking adult learning principles into account;
• equip participants with the competencies needed to design, develop and implement My.COOP training;
• apply facilitation techniques to deliver the training in a FtF setting.

WHO IS THIS DISTANCE LEARNING PROGRAMME FOR?

The My.COOP training of trainers is for organizations and individuals that train managers of agricultural cooperatives. These can include:
• leaders and managers of cooperative structures, such as unions, federations and confederations;
• trainers working in cooperative colleges, universities, non-governmental organizations (NGOs) and other (including private) training providers;
• cooperative officers and extension staff of government departments and agencies.
LANGUAGE

The ToT distance learning programme is available in English.

HOW TO ENROLL?

Course dates: 01 June to 07 August 2020

Tuition fee: 960 Euros

To enrol for the course: CLICK HERE bit.ly/3aOwJkn