## Impact Insurance Academy 2023 – Programme

Time	Monday 20/11/23	Tuesday 21/11/23	Wednesday 22/11/23 PLENARIES	Thursday 23/11/23	Friday 24/11/23		
9:00 – 10:30	Opening What is Impact Insurance? Craig Churchill (ILO's Impact Insurance Facility)  Icebreaker Margarita Lalayan (ITC ILO)	Leveraging technology for inclusive insurance Lisa Morgan (ILO's Impact Insurance Facility), Naserian Mpeeyia (Inclusivity Solutions), Siani Malama (Democrance)	Making public-private partnerships work in insurance Pranav Prashad (ILO's Impact Insurance Facility)	The women's market: A new opportunity for insurers Lisa Morgan (ILO's Impact Insurance Facility), Fatou Giwa (World Bank Group)	Impact insurance for climate change adaptation Pranav Prashad (ILO's Impact Insurance Facility), Amitoj Singh (Pula Advisors)		
10:30 – 11:00		Coffee break					
	Double bottom line: Achieving social and	EN Complementary health insurance and services  Lisa Morgan (ILO's Impact Insurance Facility)			<b>Bringing it all together</b> Margarita Lalayan ( <i>ITC ILO</i> )		
11:00 –	commercial objectives	EN Insurance for MSMEs Alice Merry (Three Fin Consulting)					
13:00	Craig Churchill (ILO's Impact Insurance Facility), Ibtissam Benibrahim (AXA)	Market research and human-centred design: Translating customer insights into improved results  Marieme Ba (Cabinet Africain de Solutions d'Assurances Inclusives), Clémence Tatin-Jaleran (Independent Inclusive and Agriculture Insurance Consultant)			Closing ceremony Craig Churchill (ILO's Impact Insurance Facility)		
13:00 – 14:30		Lunch break					
14.00	AFTERNOON ELECTIVES						
	EN						
14:30 -		Pranav Prashad (ILO's I					
17:00	<b>EN</b> Cra	Accessing new markets through alternative distribution channels Craig Churchill (ILO's Impact Insurance Facility), Naserian Mpeeyia (Inclusivity Solutions) Performance monitoring: Tracking social and financial KPIs					
	EN						
	C	lémence Tatin-Jaleran ( <i>Independent Incl</i> u	usive and Agriculture Insurance Const	illarit)			
17:30 – 18:30			Pricing insurance without data Lisa Morgan (ILO's Impact Insurance Facility)	Peer coaching session Margarita Lalayan (ITC ILO)			
18:00 – 19:00	Welcome cocktail						
19:30 – 23:00		Group dinner					